



## INNOVATION & TECHNOLOGY SPACE & PRECINCT



**RAPAD**  
REMOTE AREA PLANNING &  
DEVELOPMENT BOARD



Westech, in partnership with RAPAD, invite you to experience this year's **Innovation Space & Technology Precinct.**

The precinct is a first for the event and will see a coming together of leading ag-tech minds and entrepreneurs all in the one space at Westech 2017. It will provide you with an ideal environment to discuss the latest ag-technologies and innovations, **be inspired and make connections** to help you grow your ideas.

As part of the **FREE ENTREPRENEUR MATCHING PROGRAM** you have the opportunity to secure a one-on-one Mentor Moment with a speaker/s of your choice.

### TUES & WED PROGRAM →

#### FROM OUTBACK TO OUTFRONT

PANEL DISCUSSIONS  
10.00am - 10.45am

BREAK OUT SESSION  
10.45am - 11.15am

#### HOW TECHNOLOGY & INNOVATION CAN GET OUTBACK COMMUNITIES, BUSINESSES & COUNCILS OUTFRONT

PANEL DISCUSSIONS  
11.15am - 11.45am

BREAK OUT SESSION  
11.45am - 12.15am



CONTACT →

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# MEET OUR SPEAKERS →



**DANIEL JOHNSEN**

**Global Entrepreneur & RAPAD Entrepreneur in Residence**

Based in the USA Daniel has recently taken up the position of Entrepreneur in residence for the RAPAD region. Daniel is a Startup Coach, Mentor & Advisor. He has coached companies accepted into TechStars ([www.techstars.com](http://www.techstars.com)) and is a Global Facilitator spending much of his year facilitating accelerator weekends and helping entrepreneurs build great businesses.



**NEIL GLENTWORTH**

**Founder, Executive Chairman of Glentworth**

Neil works with clients each day to solve the most complex of business problems through data and information. Passionate about productivity at a macro level, Neil is an active advocate of economic growth and the creation of public value. He provides tangible advice to global technology companies and all levels of government with a focus on practical ways to leverage digital technology for social and economic gain.



**ANDREW NORTHCOTT**

**Executive Chairman & founder of Austpec Holdings**

Prior to starting his private investment company he commenced his career working on a cattle station near Julia Creek. Andrew then founded and held the role of Managing Director of Labour Solutions Australia, a diversified workforce management company with annualised revenues in excess of \$100m and recognised as one of Australia's fastest growing companies having been awarded 5 times by BRW magazine and being the only business in the 25 year history of the prestigious BRW Fast 100 list to be named in the top 10 fastest growing companies in Australia for three consecutive years. Andrew currently holds directorships of Austpec Capital, Austpec Pastoral, Roubler and has been recognised as Ernst Young Entrepreneur of the Year Awards and awarded the 2015 Young Alumnus of the Year Award at QUT.



**SIMON PERRY**

**Global Payments with Atlassian, Founder and CEO, The Cherry**

Simon is part of Atlassian's corporate strategy team, BizOps, responsible for developing Atlassian's global footprint strategy, identifying market opportunities, providing actionable customer insights and helping define the company's strategic vision and drive operational improvements globally. Prior to Atlassian Simon was the Founder and CEO of The Cherry which he started on his families Cherry Orchard in Orange, NSW. The Cherry provides premium fresh cherries in customised packaging for corporate clients across Australia. As one of the early pioneers of online fresh food gift market, Simon was able to scale the company to operate in seven cities simultaneously, increased revenues >100% Year on Year for 7 years running and the company is now positioned to move into the Asian market as of FY2017.



**ROB MCGAVIN (ex-Barcaldine)**

**Co-founder of the BBL Group**

Rob has extensive experience in the agribusiness sector. He is directly involved in a large scale vineyard in South Australia, a grazing operation in Western Queensland, a cropping and grazing operation in South Western Victoria, as well as BBL's development and management. Rob is also a board member of Marcus Oldham Agricultural College.



**TIM McGAVIN** (ex-Barcaldine)  
Founding partner & CEO of Laguna Bay

Tim was born and raised in Barcaldine. Tim is co-founder and CEO of Laguna Bay, an agricultural fund with over \$700M under management across multiple sectors and strategies. Tim is a Director and seed investor of LGI, a medium sized and rapidly growing renewable energy and carbon offset company. Tim and his brother still retain ownership of the family property at Barcaldine and he holds various other private investments..



**ANDREW DONALD**  
Director, Commercial Program - Insitu Pacific Limited

Drew is the Director, Commercial Program at Insitu Pacific Limited, a Boeing Company, and is responsible for Insitu Pacific's Commercial Unmanned and Autonomous Systems. In this role his key focus is to guide the effective development and efficient conduct of Insitu Pacific business, particularly in the growth and execution of new commercial business adjacencies. Prior to taking up this role, he was a Business Development Manager at Insitu Pacific Limited, responsible for formulating market strategies and developing Unmanned Aerial System (UAS) business opportunities in the Asia/Pacific region. The key focus was assisting military, civil and commercial entities in the establishment of effective UAS capabilities from the proven Insitu UAS portfolio. Prior to joining Insitu Pacific, Drew spent over 15 years working in the air traffic and maritime vessel surveillance domains in a variety of roles around the world and prior to embarking on his civilian career spent twenty years serving in the Australian Defence Force.



**TIM SULLIVAN** (ex-Barcaldine)  
Student engineer, Boeing Defence Australia

Born and schooled in Barcaldine, I am driven and fascinated about the aerospace industry. It may sound corny, but even though I am from the bush I have always wanted to be an astronaut. After high school I enrolled in university in Brisbane and became an Executive Member of the Australian Youth Aerospace Association (AYAA), which led to my opportunity with Boeing Defence Australia. I am passionate about telling anyone from anywhere if I did you can and am keen to help others find similar opportunities of their own.



**MARK TROTTER**  
CQUniversity - School of Medical Applied Sciences

Mark is an Associate Professor in Precision Livestock within the School of Medical an Applied Sciences at Central Queensland University (CQUniversity). Mark is a member of the Future Farming Institute and Precision Livestock Research Group at CQUniversity.

His research interests focus on spatio-temporal variability in agricultural systems and the development of sensors and management techniques that enable producers to increase production and efficiency in the face of variation found in soils, plants and animals.



**REGISTER NOW TO  
SECURE YOUR  
ONE-ON-ONE MENTOR MOMENT**



### DICK WIGGERS

Software Developer, Atlassian

Dick Wiggers is a Software Developer based out of Sydney Australia. As a self-proclaimed perfectionist, he has mastered both front-end and back-end development skills, and goes crazy for details. He prefers to automate everything to avoid repetition. Before joining Atlassian in 2015, he ran a web development business and co-founded a tech startup in the insurance industry. In his spare time he enjoys hiking, running and surfing.



### TIM GENTLE

Think Digital - Regional Advocate

Tim helps people understand the digital world, not be frustrated by it! He is the founder of Think.Digital, a dynamic presenter, passionate educator and regional living advocate! With over 23 years of experience in Marketing and the Digital world, his energy, enthusiasm and industry knowledge has been shared in well over 650 workshops and seminars both internationally and across Australia. In 2008 Tim founded a digital marketing agency called Design Experts that grew to service over 1000 clients Nationally. He sold this company in 2014 to enable him to follow his passion for educating others about the digital world!!

**MORE SPEAKERS TO BE ANNOUNCED**

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